MARSHALL ISLANDS REPORT



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UPDATE

International Registries, Inc. and its affiliates (IRI) recently held its triannual Maritime Services Group (MSG) meeting, where personnel from many of IRI's 27 worldwide offices gathered to discuss the successes of the previous year and the goals and challenges of the year ahead for the Republic of the Marshall Islands (RMI) Registry.

In the last year, the RMI Maritime Registry grew to over 128 million gross tons. John Ramage, Chief Operating Officer (COO), discussed the projected fleet growth in the coming years and marked 2016 as the year of innovation for the RMI Registry. In order to sustain the Registry's year-over-year growth, he challenged the group to think innovatively and find ways to utilize recent technology upgrades to work more efficiently.

Mr. Ramage discussed issues including industry concerns, new regulations, and maintaining the RMI's White List status on the Paris and Tokyo Memorandums of Understanding (MoUs) and its status on the United States Coast Guard's Qualship 21 roster. He also addressed the emergence of new vessel types in the already diverse RMI fleet and the challenges these introduce, as well as the downturn in the bulk carrier market.

Captain Robert Fay, Senior Vice President, Maritime Operations, discussed the upcoming entry into force of the International Convention on Standards of Training, Certification and Watchkeeping (STCW) Manila Amendments this year and the role the newly opened office in Manila, Philippines will play in issuing what could be up to 800,000 seafarer documents in 2016.

UPCOMING EVENTS

THE MARSHALL ISLANDS
REGISTRY AND SEWARD & KISSEL
LLP SEMINAR ON SHIP FINANCE
AND MARITIME OPERATIONS

18 February 2016 Athens Ledra Hotel (*Piraeus*, *Greece*)

2ND MARE FORUM SINGAPORE 2016

23 February 2016 Hilton Hotel Singapore (Singapore)

MARINE MONEY 15TH ANNUAL GERMAN SHIP FINANCE FORUM

25 February 2016 Hotel Grand Elysee (Hamburg, Germany)

3RD MARE FORUM MARITIME ENERGY TRANSPORTATION 2016

2 March 2016 Hilton Hotel Athens (Athens, Greece)

I2TH MARINE MONEY ANNUAL GULF SHIP FINANCE FORUM

3 March 2016 Jumeirah Emirates Towers (*Dubai, UAE*)

A complete list of upcoming events can be found here.





Regional updates from IRI's Dubai, Hamburg, Rio, and Roosendaal offices focused on the strengthened activities and performance of the respective offices and the challenges in the regional markets of each.

Richard Dias, Regional Technical Manager, based in Hong Kong, provided a regional update from the Far East. Richard flew directly to Reston following the Far East Maritime Operations meeting which included representatives from each of the 10 offices located in Asia. Many of the

challenges faced in Asia echoed those already presented by Mr. Ramage. Mr. Dias highlighted the success of Annie Ng, Head of Asia, as the recipient of Lloyd's List's Next Generation in Shipping Award in 2015.

Charles McHardy, Senior Vice President, Technical & Gulf Coast Operations, and Hans Molver, Senior Vice President, Technical, gave an update from the two Classification Society Consultative Committee meetings, which took place in Geneva and Houston. They also spoke on the department's work in conjunction with other service areas to implement the Recognized Organization Oversight Program. Mr. McHardy and Mr. Molver discussed challenges facing the department in the upcoming year as fleet growth continues to increase, including the continued need for expansion of personnel. In particular, added expertise in the areas of LNG, offshore, and ballast water management were discussed.

Patrick Bachofner, Director, Business Development, and Marc Verburg, Fleet Operations Manager, Yachts, spoke on the state of the RMI yacht fleet, discussing the accomplishments of the previous year, including the launch of the revised RMI Yacht Code (MI-103) which outlines the eligibility requirements for a Yacht Engaged in Trade (YET), and the additions of Mark Robinson Maritime Consultants (MRMC) as an RMI Appointed Representative and Heli-Ops as an RMI recognized Aviation Inspection Body. In the coming year, the yacht team hopes to extend the YET program to waters outside of France and Monaco and will continue to focus on the growth of the RMI yacht fleet.



The meeting concluded with a company dinner where Bill Gallagher, President of IRI, recognized Theo Xenakoudis, Director, Worldwide Business Operations, for his 15 years of service to IRI. Mr. Gallagher congratulated Mr. Xenakoudis on the huge success of the Piraeus office and its role in making the RMI Registry the largest open registry flag in Greece.

OTHER NEWS

Recent Relocations

With the tremendous fleet growth of the RMI Registry, IRI has added additional qualified personnel in many offices.

IRI's Ft. Lauderdale, USA and Roosendaal, The Netherlands locations have moved to larger office spaces to accommodate for this expansion. The Roosendaal office will host an open house at its new location on Tuesday, 23 February from 4:00 pm to 8:00 pm. To attend the open house, please RSVP to djansen@register-iri.com.

The Hamburg, Germany location will also be relocating to a larger space in March 2016.

Corporate

To meet the demand for a paperless billing solution, the Corporate Department is now offering clients the opportunity to receive annual maintenance invoices and statements of account by email. To opt into electronic invoicing and statements, please submit your email address to corpaccounting@register-iri.com along with your client number (XXXX-CORP) as stated on the annual invoice.

Rescues

The Masters and Crew of RMI vessels are frequently commended for their commitment to the safety of life at sea. In 2015, nine RMI vessels received Certificates of Commendation for participation in rescue operations and six RMI vessels received Letters of Recognition for diverting course.



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