MANAGING OPERATIONS IN A COMPLEX AND EVER-CHANGING REGULATORY ENVIRONMENT

Piraeus Seminar 6 December 2019 Piraeus, Greece

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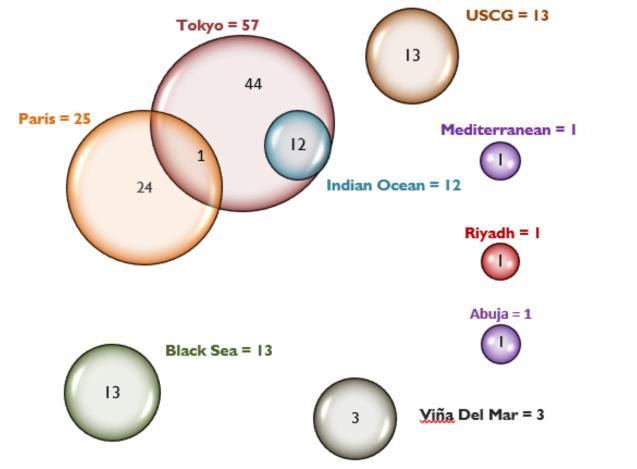
FLEET TYPES

VESSEL TYPE	NO. of VESSELS	% of FLEET	GROSS TONS	% of FLEET GROSS TONS
BULK CARRIER	1,624	35%	67,789,738	39%
CONTAINER	348	7%	19,089,281	11%
GAS CARRIER	191	4%	13,578,442	8%
GENERAL CARGO	170	4%	5,040,733	3%
MISCELLANEOUS	75	2%	425,060	0.25%
MOU	175	4%	7,353,193	4%
OSV	266	6%	516,713	0.30%
PASSENGER	15	0.32%	472,703	0.27%
TANKER	1,225	26%	57,873,149	34%
YACHT	585	13%	180,010	0.10%
TOTAL FLEET	4,674	74 172,319,022		

As of 30 November 2019



2019 PORT STATE CONTROL (PSC) DETENTIONS BY MEMORANDUM OF UNDERSTANDING

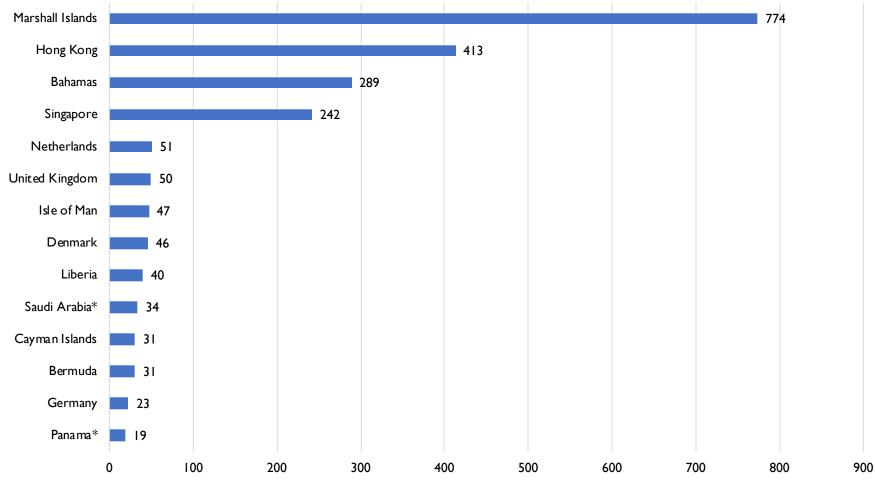


Total PSC Detentions = 113 (2.43% Republic of Marshall Islands (RMI) Fleet Detention)

As of 31 October 2019



UNITED STATES COAST GUARD (USCG) QUALSHIP 21 VESSELS – 2018



Source: USCG PSC Annual Report 2018

* Flag Administrations no longer eligible but still have ships with valid QUALSHIP 21 certification



COMPLIANCE RESILIENCY

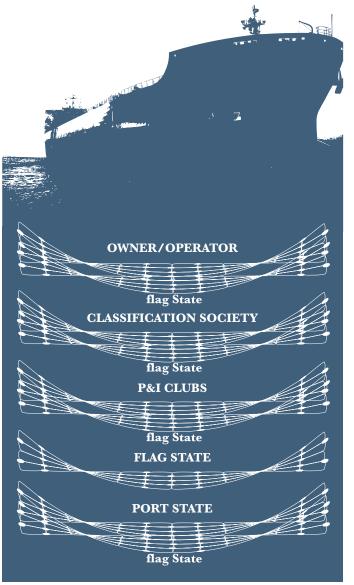
NO SMOKING

IMD 9407263

THE ENVIRONMENT

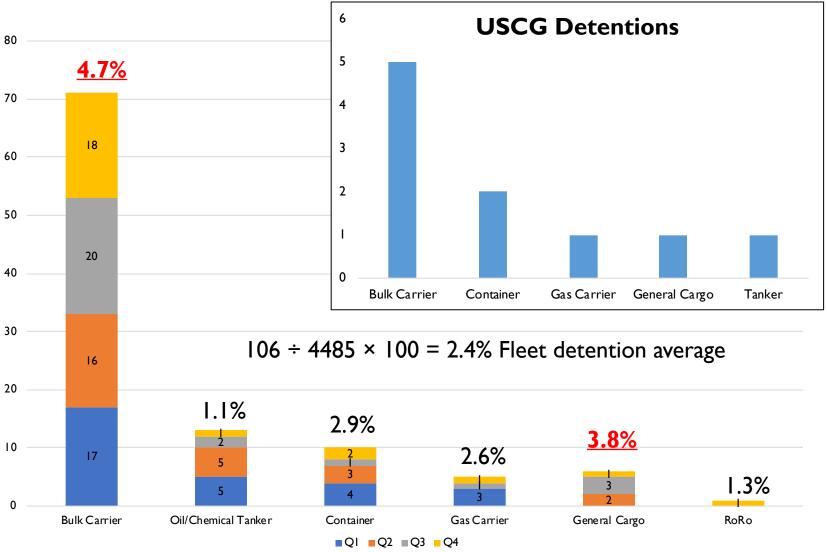
PROTEC

SAFETY AND SECURITY NET PRINCIPLE





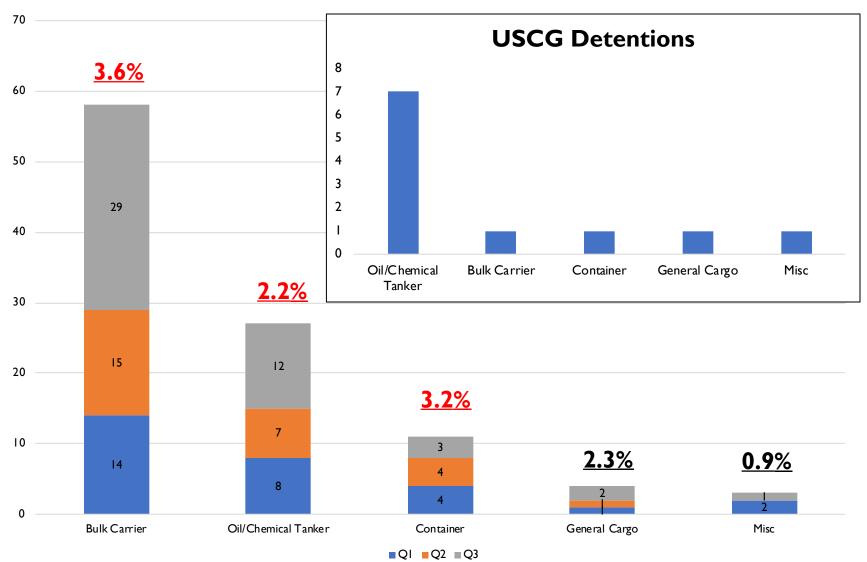
RMI 2018 DETENTIONS BY VESSEL TYPE



Note: Percentages are normalized based on the number of vessels in the fleet.



RMI 2019 DETENTIONS BY VESSEL TYPE



Note: Percentages are normalized based on the number of vessels in the fleet.





AUDIT VERSUS INSPECTION

What is more effective or has a better influence on addressing operational risks?

- An audit
- A PSC inspection

What's the difference?

- An audit searches for evidence
- A PSC inspection searches for failures



Both play a role in managing operational risk

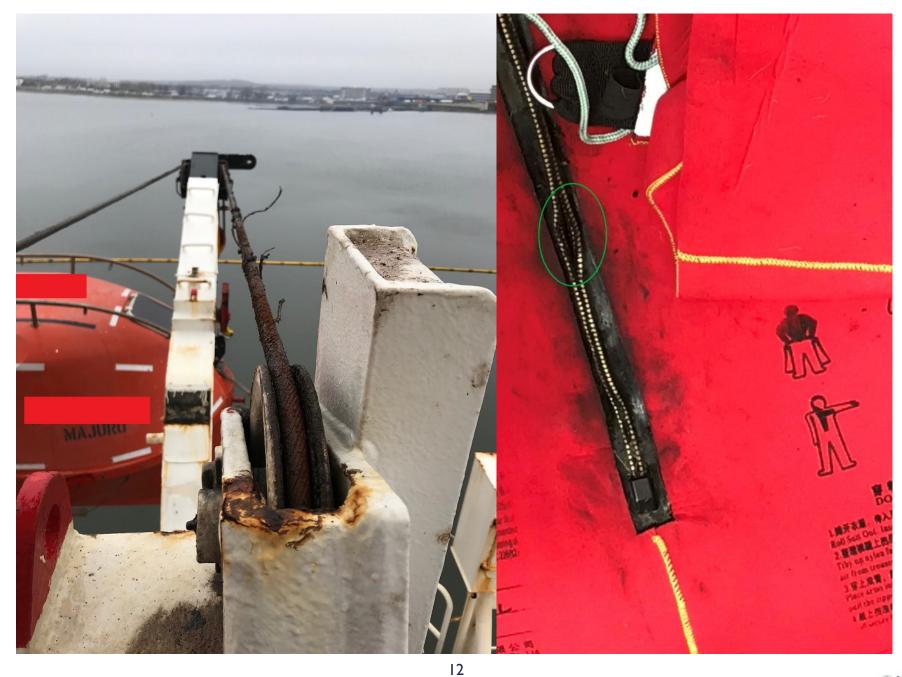
Both fall short!

THE NEW RISK

PSC audit versus PSC inspection!

- Single deficiency detentions have occured if USCG can link to Safety Management System (SMS) failure or Recognized Organization (RO) performance failure
 - Recent detention example:
 - PSC found 10 damaged exposure suits (broken zippers) incapable of being used in an emergency
 - Monthly shipboard checklists / records indicate "all exposure suits satisfactory"
 - RO very recently (within 30 days) completed satisfactory Safety Equipment Certificate survey
 - Shipboard SMS requires reporting of all damaged or malfunctioning lifesaving or safety equipment





A QUALITY FLAG'S VALUE

A flag with:

- Experienced personnel
- Worldwide infrastructure
- Exceptional service

Means vessels:

- Are monitored and maintained to a standard that meets third-party expectations
- Have a lower risk of being detained or experiencing operational delays
- Experience safer and more secure real-time operations



MITIGATING OPERATIONAL RISK

(Improving Resiliency of Operations)

- Effectiveness of Preventive Maintenance System
 - Finding failure no longer enough
 - Reliability must be taken into account
- Crew, Crew, Crew
 - Competency
 - Commitment
- Linked Secondary Safety Nets
 - Flag and Class / RO
 - Flag and Port States



FIRE SUPPRESSION SYSTEMS





FIRE SUPPRESSION SYSTEMS (continued)



QUICK CLOSING VALVE (QCV)





QCV (continued)



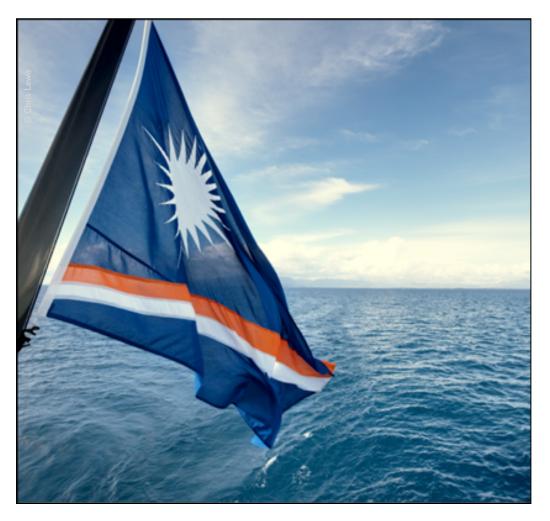


RMI MARITIME ADMINISTRATOR (A Modern Regulator)

- Vetting, inspections, audits, and data collection are all focused on managing operational risk to improve quality, compliance, and overall safety and security of fleet operations.
- As a modern flag State and not just another open registry, the focus is on all the players who make up the safety nets.
 - Flag represents the critical link to strengthen the individual components.
 - This enables flag to quickly identify gaps in operations and address the root causes of faults in the system.
 - Flag promotes quality operations by:
 - Identifying and addressing risk
 - Influencing crew and ship manager's perspective on operational risk



THANKYOU



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